

Dedicated to serving you.

TimberWood® Products is a division of J.H. Baxter, a century-old, family owned enterprise, and is one of the largest manufacturers of wooden light poles in the nation.

TimberWood's primary line of light standards uses laminated Douglas fir treated with Light Pentachlorophenol to protect from decay and insects. We offer a secondary line of Port Orford cedar poles for customers who prefer non-treated wood for use above ground. Light standards are available in lengths from 10 ft to 40 ft above ground, and in curved or straight configurations.

We at TimberWood Products are committed to a new level of Customer Service. We stand behind our product offerings as we have for four decades. Depend on the TimberWood product — It's Wood!

Direct Customer Service.

Call Lloyd Graff (800) 556-1098

lgraфф@jhbaxter.com

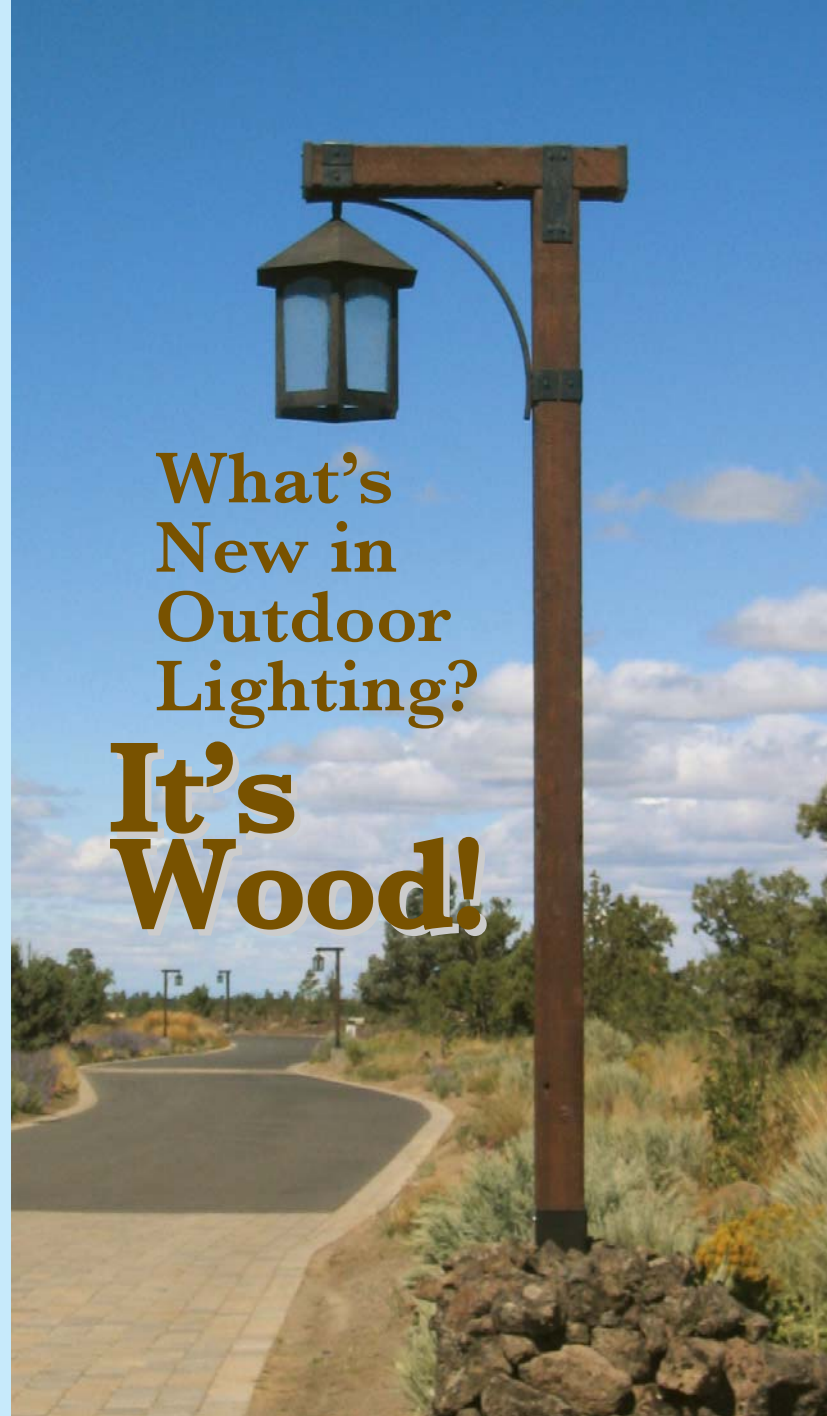
for service or the name of a manufacturers representative in your area.



TimberWood® Products

www.jhbaxter.com/timberwood.html

P.O. Box 5902, San Mateo, CA 94402



What's
New in
Outdoor
Lighting?
It's
Wood!

What used to be old is new again. Upscale resorts, golf clubs and residential developments have “discovered” the natural beauty, economy and flexibility of wood. It is abundant in nature, renewable, easy to handle, an excellent insulator, cost efficient and environmentally preferred. Take a second look at wood to enhance your next project. Let us help you customize your outdoor lighting.

What's the hottest new idea in outdoor lighting?

It's Wood.

Who says wood is good? Ben Fish.

The challenge for Landscape Architect Ben Fish of



Design Workshop was to maintain the "native mountain" environment at Northstar Village near Truckee, CA. Then he tastefully added luxurious one-, two-, three- and four-bedroom condominium residences with high

quality commercial facilities to serve both residents and visitors. The Village at Northstar is a great place to visit, but even better, it's a place to own a luxury ski-in/ski-out condominium residence. "Only wood belongs in this environment" says Fish.

Who says wood is good? Wes Willhoit.

From the very beginning, Estrella Associates River Oaks founder and developer Dick Willhoit had a vision



of a master planned residential development to serve all ages and all incomes. Perhaps that's why River Oaks was named 2005 project of the year. Part of the personality of River Oaks are the distinctive curved wood light poles which both decorate and light the area. "Those light poles stand tall as a signature to our developments" says Dick's son and project manager Wes Willhoit.

Who says wood is good? Randy L. Damon

Pronghorn is home to the only side-by-side Jack Nicklaus and Tom Fazio golf courses in the West. Located in Bend Oregon, this private golf community is surrounded by snow-dusted peaks, 20,000 acres of old-growth juniper and fragrant desert sage. With year-round outdoor recreation limited only by imagination, Pronghorn is a premier private golf community.

Landscape Director Randy L. Damon was very specific in his design of wood poles to enhance the decor and provide area lighting while retaining the rustic, outdoor Pronghorn image. These attractive wood light standards were customized by Timberwood.



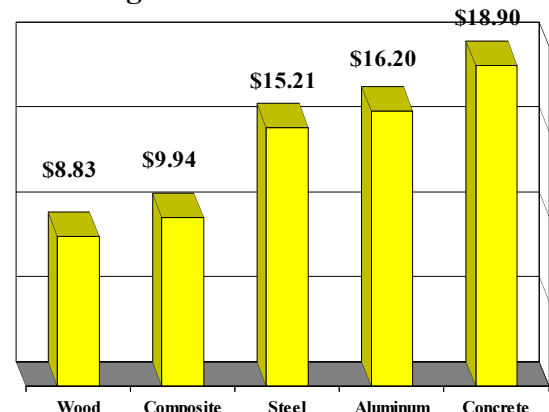
Pronghorn – Bend, Oregon

The Benefits of Wood Poles

- Lowest installed cost*
- Flexible, resilient, strong
- Easy to install, easy to maintain
- Environmentally Preferred - "green"
- Aesthetically pleasing - anywhere.
- Natural, renewable materials
- 4 decades of superior performance

* Lowest installed cost

Average Installation Cost Per Foot



Source: Edison Electric

Chart from Shakespeare Composite Structures